

Message Text

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E.O. 11652: GDS
TAGS: BEXP, MASS, KU
SUBJ: PRODUCT OPPORTUNITY - MILITARY TECHNICAL TRAINING
CENTER

REF: STATE 214290

1. ASSISTANT TO UNDERSEC OF KUWAITI DEFENSE MINISTRY
INFORMED EMBOFF AUGUST 29 THAT GOK STILL STUDYING CONCEPT
AND PROPOSALS FOR MILITARY TECHNICAL TRAINING CENTER.
HE ACKNOWLEDGED RECEIPT OF US (LOCKHEED) PROPOSAL.

2. EMBOFF GOT IMPRESSION THAT GOK IS FAR FROM FINAL
DECISION ON THIS PROJECT. ALSO, VARIOUS CONTACTS WITH
DEFMIN STAFF OVER PAST YEAR SEEM TO INDICATE THAT STAFF
HAS IN MIND NO FIRM CONCEPT FOR TRAINING CENTER. MOREOVER,
GOK APPARENTLY GRAPPLING WITH PROBLEM OF HOW CENTER SHOULD
RELATE TO PLANNED ENGLISH LANGUAGE TRAINING FACILITY.
RECENT DEVELOPMENT IN AREA OF KUWAITI MILITARY EDUCATION
IS DEFMIN STAFF INTEREST IN VISITING US MILITARY SCHOOLS DURING
AUTUMN 1976, WHICH MAY ALSO BE RELATED TO PLANS FOR TRAINING
CENTER. UNDER CIRCUMSTANCES, WE RECOMMEND THAT OTHER FIRMS
BE ALERTED TO THIS RATHER NEBULOUS OPPORTUNITY IF DEPARTMENT
BELIEVES DESIRABLE.

3. REGARDING LOCKHEED TRAINING CENTER PROPOSAL OF JUNE
1975, LOCKHEED REP WHO VISITS KUWAIT OCCASIONALLY HAS BEEN
GIVEN TO UNDERSTAND, BY DEFMIN STAFF, THAT HE CAN DO NOTHING
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TO PROMOTE LOCKHEED'S INTERESTS AT PRESENT, DUE TO

INTERNATIONAL EVENTS WHICH HAVE REFLECTED ON FIRM'S
REPUTATION. THIS IS CASE, THOUGH LOCKHEED REP HAS
ENJOYED ACCESS TO DEFMIN STAFF IN THE PAST.
MAESTRONE

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